

# Dairy Products

Washington, D.C.

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#### October 2004 Highlights

**Total cheese** output (excluding cottage cheese) was 746 million pounds, 0.8 percent above October 2003 and 4.2 percent above September 2004.

**American type cheese** production totaled 311 million pounds, 2.0 percent above October 2003 and 5.4 percent above September 2004.

**Butter** production was 103 million pounds in October, 6.4 percent above October 2003 and 11.8 percent above September 2004.

Frozen dessert: (comparisons with October 2003)

Ice cream, Regular (hard) --- 68.5 million gallons, down 1.9 percent. Ice cream, Lowfat (total) --- 30.2 million gallons, up 10.3 percent. Ice cream, Nonfat (hard) --- 1.66 million gallons, down 1.1 percent. Sherbet (hard) --- 3.58 million gallons, down 3.1 percent.

Frozen Yogurt (total) --- 4.82 million gallons, down 8.7 percent.

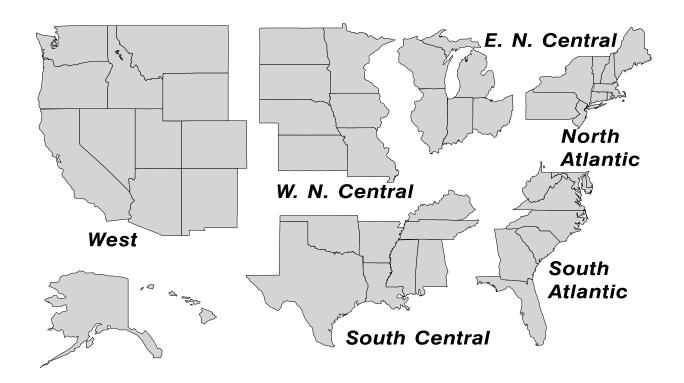
Nonfat dry milk for human food: (compared with October 2003) --- 94.6 million pounds, down 11.5 percent.

**Dry whey products:** (comparisons with October 2003) Dry whey, human --- 74.6 million pounds, down 7.7 percent. Dry whey, animal --- 5.71 million pounds, up 7.9 percent. Dry whey, total --- 80.3 million pounds, down 6.8 percent.



### U. S. Geographic Regions Dairy Products

State totals are not published when fewer than 3 firms have reported or one firm comprises more than 60 percent of the State total. If we are not able to publish a region for confidentiality reasons, it will be combined with other regions when possible. For example, if North Atlantic can not be published, then it will be combined with South Atlantic to publish Atlantic. The West North Central and East North Central will be combined, if necessary, to form North Central. In the event that neither could be published, they may be combined with South Central to publish Central. Some tables will have only limited regions shown, therefore the regions may not add to the United States total.



## **Contents**

| Page                                                                                                        |
|-------------------------------------------------------------------------------------------------------------|
| Dairy Products: Production by Product, United States, October, 2003-2004                                    |
| Whey and Modified Whey Products: Production, Stocks, and Prices, United States, October, 2003-2004          |
| Dairy Products: Production by Product and Month, United States, 2003-2004                                   |
| Select Commodities by State and United States, October, 2003-2004                                           |
| Canned Milk and Dry Milk Products: Manufacturer's Shipments, Stocks, and Selling Prices, October, 2003-2004 |
| Procedures and Reliability                                                                                  |

### Dairy Products: Production by Product, United States, October, 2003-2004

|                                     | Oct           | Sep           | Oct           | Change      | From        |
|-------------------------------------|---------------|---------------|---------------|-------------|-------------|
| Product                             | 2003          | 2004 1        | 2004          | Oct<br>2003 | Sep<br>2004 |
|                                     | 1,000 Pounds  | 1,000 Pounds  | 1,000 Pounds  | Percent     | Percent     |
| Butter                              | 96,784        | 92,128        | 102,968       | 6.4         | 11.8        |
| Cheese                              |               |               |               |             |             |
| American Types <sup>2</sup>         | 305,067       | 295,228       | 311,207       | 2.0         | 5.4         |
| Cheddar                             | 220,878       | 213,917       | 222,651       | 0.8         | 4.1         |
| Swiss                               | 24,155        | 22,233        | 23,311        | -3.5        | 4.8         |
| Brick and Muenster                  | 8,419         | 6,525         | 7,411         | -12.0       | 13.6        |
| Cream and Neufchatel                | 71,733        | 70,218        | 72,361        | 0.9         | 3.1         |
| Hispanic                            | 11,585        | 11,894        | 12,359        | 6.7         | 3.9         |
| Mozzarella                          | 232,061       | 224,988       | 234,479       | 1.0         | 4.2         |
| Other Italian Types                 | 65,376        | 64,054        | 64,878        | -0.8        | 1.3         |
| Total Italian Types                 | 297,437       | 289,042       | 299,357       | 0.6         | 3.6         |
| All Other Types                     | 21,620        | 20,935        | 20,237        | -6.4        | -3.3        |
| Total                               | 740,016       | 716,075       | 746,243       | 0.8         | 4.2         |
| Cottage Cheese, Curd <sup>3</sup>   | 37,045        | 37,550        | 35,131        | -5.2        | -6.4        |
| Cottage Cheese, Cream <sup>4</sup>  | 32,276        | 32,348        | 30,465        | -5.6        | -5.8        |
| Cottage Cheese, Lowfat <sup>5</sup> | 33,398        | 33,765        | 29,676        | -11.1       | -12.1       |
| Canned Evaporated and               |               |               |               |             |             |
| Condensed Whole Milk                | 47,256        | 42,678        | 44,549        | -5.7        | 4.4         |
| Dry Whole Milk                      | 2,882         | 3,293         | 3,132         | 8.7         | -4.9        |
| Nonfat Dry Milk, Human              | 106,887       | 93,936        | 94,588        | -11.5       | 0.7         |
| Dry Skim Milk, Animal               | 479           | 337           | 365           | -23.8       | 8.3         |
| Dry Buttermilk                      | 3,619         | 3,547         | 3,955         | 9.3         | 11.5        |
| Sour Cream                          | 83,497        | 77,055        | 85,805        | 2.8         | 11.4        |
| Yogurt, Plain & Flavored            | 191,803       | 237,145       | 201,900       | 5.3         | -14.9       |
|                                     | 1,000 Gallons | 1,000 Gallons | 1,000 Gallons | Percent     | Percent     |
| Frozen Products                     |               |               |               |             |             |
| Ice Cream, Hard                     | 69,761        | 70,675        | 68,465        | -1.9        | -3.1        |
| Ice Cream, Lowfat, Hard             | 8,351         | 9,261         | 9,123         | 9.2         | -1.5        |
| Ice Cream, Lowfat, Soft             | 19,062        | 24,360        | 21,110        | 10.7        | -13.3       |
| Ice Cream, Lowfat, Total            | 27,413        | 33,621        | 30,233        | 10.3        | -10.1       |
| Ice Cream, Nonfat, Hard             | 1,681         | 1,505         | 1,662         | -1.1        | 10.4        |
| Sherbet, Hard                       | 3,697         | 4,235         | 3,584         | -3.1        | -15.4       |
| Water and Juice Ices                | 3,834         | 4,128         | 3,697         | -3.6        | -10.4       |
| Frozen Yogurt, Total                | 5,282         | 5,416         | 4,823         | -8.7        | -10.9       |
| Regular & Lowfat, Hard              | 1,756         | 1,705         | 1,556         | -11.4       | -8.7        |
| Nonfat, Hard                        | 967           | 1,013         | 861           | -11.0       | -15.0       |
| Other Frozen Dairy                  |               |               |               |             |             |
| Products                            | 560           | 771           | 624           | 11.4        | -19.1       |
| Mix for Frozen Products             |               |               |               |             |             |
| Ice Cream Mix                       | 40,844        | 39,303        | 37,951        | -7.1        | -3.4        |
| Ice Cream, Lowfat, Mix              | 16,042        | 18,637        | 16,728        | 4.3         | -10.2       |
| Ice Cream, Nonfat, Mix              | 1,190         | 993           | 1,037         | -12.9       | 4.4         |
| Sherbet Mix                         | 2,655         | 3,006         | 2,666         | 0.4         | -11.3       |
| Yogurt Mix                          | 3,045         | 3,186         | 2,837         | -6.8        | -11.0       |

- <sup>1</sup> Revised.
- <sup>2</sup> Includes Cheddar, Colby, Monterey, and Jack.

  <sup>3</sup> Mostly used for processing into cream or lowfat cottage cheese.

  <sup>4</sup> Fat content 4 percent or more.

  <sup>5</sup> Fat content less than 4 percent.

# Whey and Modified Whey Products: Production, Stocks, and Prices, United States, October, 2003-2004

|                                               | 0-4             | G               | Oct              | Chang            | e From       |  |  |
|-----------------------------------------------|-----------------|-----------------|------------------|------------------|--------------|--|--|
| Product                                       | Oct<br>2003     | - I             |                  | Oct 2003         | Sep<br>2004  |  |  |
|                                               |                 | Production      |                  |                  |              |  |  |
|                                               | 1,000 Pounds    | 1,000 Pounds    | 1,000 Pounds     | Percent          | Percent      |  |  |
| Condensed Whey, Solids Content <sup>2</sup>   |                 |                 |                  |                  |              |  |  |
| Sweet-Type, Human                             | 10,810          | 7,866           | 7,454            | -31.0            | -5.2         |  |  |
| Dry Whey Products                             |                 |                 |                  |                  |              |  |  |
| Dry Whey, Human                               | 80,885          | 73,812          | 74,635           | -7.7             | 1.1          |  |  |
| Dry Whey, Animal                              | 5,291           | 6,245           | 5,709            | 7.9              | -8.6         |  |  |
| Dry Whey, Total                               | 86,176          | 80,057          | 80,344           | -6.8             | 0.4          |  |  |
| Reduced Lactose and Minerals                  |                 |                 |                  |                  |              |  |  |
| Human Food                                    | 3,684           | 3,276           | 2,955            | -19.8            | -9.8         |  |  |
| Animal Feed                                   | 3,447           | 3,498           | 3,658            | 6.1              | 4.6          |  |  |
| Lactose, Human and Animal                     | 49,961          | 54,338          | 56,259           | 12.6             | 3.5          |  |  |
| Whey                                          |                 |                 |                  |                  |              |  |  |
| Protein Concentrate, Human <sup>3</sup>       | 23,431          | 24,113          | 24,250           | 3.5              | 0.6          |  |  |
| Protein Concentrate, Animal <sup>3</sup>      | 3,722           | 3,793           | 4,164            | 11.9             | 9.8          |  |  |
|                                               |                 | Manufacturers   | Stocks End-of-   | -Month 4         |              |  |  |
|                                               | 1,000 Pounds    | 1,000 Pounds    | 1,000 Pounds     | Percent          | Percent      |  |  |
| Dry Whey Products                             |                 |                 |                  |                  |              |  |  |
| Dry Whey, Human                               | 35,318          | 31,269          | 27,501           | -22.1            | -12.1        |  |  |
| Dry Whey, Animal                              | 2,778           | 5,021           | 2,855            | 2.8              | -43.1        |  |  |
| Reduced Lactose and Minerals                  |                 |                 |                  |                  |              |  |  |
| Human and Animal 5                            | 7,958           | 7,006           | 6,034            | -24.2            | -13.9        |  |  |
| Lactose, Human and Animal                     | 42,385          | 66,175          | 72,014           | 69.9             | 8.8          |  |  |
| Whey Protein Concentrate, Human <sup>3</sup>  | 22,856          | 21,756          | 20,497           | -10.3            | -5.8         |  |  |
| Whey Protein Concentrate, Animal <sup>3</sup> | 2,371           | 2,538           | 2,194            | -7.5             | -13.6        |  |  |
|                                               |                 | Manufactu       | rers' Selling Pr | ice <sup>6</sup> |              |  |  |
|                                               | Cents per Pound | Cents per Pound | Cents per Pound  | Cents Change     | Cents Change |  |  |
| Dry Whey, Animal                              | 18.3            | 20.3            | 21.4             | 3.1              | 1.1          |  |  |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> Final marketable product only. Does not include quantity used or shipped to another plant for further processing into dry whey or modified whey products. Does not include sweet-type, animal whey.

<sup>&</sup>lt;sup>3</sup> Whey Protein Concentrate, 25.0 to 89.9 percent.

<sup>&</sup>lt;sup>4</sup> Stocks held by manufacturers at all points and in transit.

<sup>&</sup>lt;sup>5</sup> Reduced lactose and minerals stocks combined to avoid disclosure of individual operations.

<sup>&</sup>lt;sup>6</sup> Prices for bulk goods, f.o.b. plant. Average monthly prices reported by firms.

# Dairy Products: Production by Product and Month, United States, 2003-2004 $^{\rm 1}$

|                 |              | By Month     | es, 2003-2004          |              | Cumulative   |                        |
|-----------------|--------------|--------------|------------------------|--------------|--------------|------------------------|
| Product         |              | By month     | Changa                 |              | Cumulative   | Changa                 |
| and<br>Month    | 2003         | 2004         | Change<br>From<br>2003 | 2003         | 2004         | Change<br>From<br>2003 |
|                 | 1,000 Pounds | 1,000 Pounds | Percent                | 1,000 Pounds | 1,000 Pounds | Percent                |
| Total Cheese    |              |              |                        |              |              |                        |
| Jan             | 714,838      | 735,851      | 2.9                    | 714,838      | 735,851      | 2.9                    |
| Feb             | 648,644      | 704,288      | 8.6                    | 1,363,482    | 1,440,139    | 5.6                    |
| Mar             | 730,287      | 779,599      | 6.8                    | 2,093,769    | 2,219,738    | 6.0                    |
| Apr             | 718,834      | 756,778      | 5.3                    | 2,812,603    | 2,976,516    | 5.8                    |
| May             | 737,027      | 748,351      | 1.5                    | 3,549,630    | 3,724,867    | 4.9                    |
| Jun             | 712,309      | 717,286      | 0.7                    | 4,261,939    | 4,442,153    | 4.2                    |
| Jul             | 718,258      | 707,884      | -1.4                   | 4,980,197    | 5,150,037    | 3.4                    |
| Aug             | 700,132      | 714,001      | 2.0                    | 5,680,329    | 5,864,038    | 3.2                    |
| Sep             | 708,708      | 716,075      | 1.0                    | 6,389,037    | 6,580,113    | 3.0                    |
| Oct             | 740,016      | 746,243      | 0.8                    | 7,129,053    | 7,326,356    | 2.8                    |
| Nov             | 710,036      | ,            |                        | 7,839,089    | , ,          |                        |
| Dec             | 758,887      |              |                        | 8,597,976    |              |                        |
| American Cheese |              |              |                        |              |              |                        |
| Jan             | 318,428      | 321,380      | 0.9                    | 318,428      | 321,380      | 0.9                    |
| Feb             | 286,295      | 297,241      | 3.8                    | 604,723      | 618,621      | 2.3                    |
| Mar             | 317,833      | 324,194      | 2.0                    | 922,556      | 942,815      | 2.2                    |
| Apr             | 307,087      | 322,411      | 5.0                    | 1,229,643    | 1,265,226    | 2.9                    |
| May             | 319,462      | 331,908      | 3.9                    | 1,549,105    | 1,597,134    | 3.1                    |
| Jun             | 305,049      | 311,376      | 2.1                    | 1,854,154    | 1,908,510    | 2.9                    |
| Jul             | 306,675      | 302,784      | -1.3                   | 2,160,829    | 2,211,294    | 2.3                    |
| Aug             | 299,117      | 298,615      | -0.2                   | 2,459,946    | 2,509,909    | 2.0                    |
| Sep             | 292,222      | 295,228      | 1.0                    | 2,752,168    | 2,805,137    | 1.9                    |
| Oct             | 305,067      | 311,207      | 2.0                    | 3,057,235    | 3,116,344    | 1.9                    |
| Nov             | 291,085      | ,            |                        | 3,348,320    | , ,          |                        |
| Dec             | 321,189      |              |                        | 3,669,509    |              |                        |
| Cheddar Cheese  |              |              |                        |              |              |                        |
| Jan             | 246,690      | 244,808      | -0.8                   | 246,690      | 244,808      | -0.8                   |
| Feb             | 219,377      | 223,308      | 1.8                    | 466,067      | 468,116      | 0.4                    |
| Mar             | 240,590      | 241,804      | 0.5                    | 706,657      | 709,920      | 0.5                    |
| Apr             | 231,685      | 243,367      | 5.0                    | 938,342      | 953,287      | 1.6                    |
| May             | 239,124      | 251,316      | 5.1                    | 1,177,466    | 1,204,603    | 2.3                    |
| Jun             | 229,741      | 234,465      | 2.1                    | 1,407,207    | 1,439,068    | 2.3                    |
| Jul             | 229,870      | 218,284      | -5.0                   | 1,637,077    | 1,657,352    | 1.2                    |
| Aug             | 223,183      | 214,339      | -4.0                   | 1,860,260    | 1,871,691    | 0.6                    |
| Sep             | 214,603      | 213,917      | -0.3                   | 2,074,863    | 2,085,608    | 0.5                    |
| Oct             | 220,878      | 222,651      | 0.8                    | 2,295,741    | 2,308,259    | 0.5                    |
| Nov             | 212,629      | , -          |                        | 2,508,370    | , , ,        |                        |
| Dec             | 240,972      |              |                        | 2,749,342    |              |                        |

See footnote(s) at end of table.

| Product        |              | By Month     |                        |              | Cumulative   |                        |
|----------------|--------------|--------------|------------------------|--------------|--------------|------------------------|
| and<br>Month   | 2003         | 2004         | Change<br>From<br>2003 | 2003         | 2004         | Change<br>From<br>2003 |
|                | 1,000 Pounds | 1,000 Pounds | Percent                | 1,000 Pounds | 1,000 Pounds | Percent                |
| Italian Cheese |              |              |                        |              |              |                        |
| Jan            | 292,100      | 307,046      | 5.1                    | 292,100      | 307,046      | 5.1                    |
| Feb            | 265,492      | 299,501      | 12.8                   | 557,592      | 606,547      | 8.8                    |
| Mar            | 299,783      | 333,416      | 11.2                   | 857,375      | 939,963      | 9.6                    |
| Apr            | 297,684      | 309,418      | 3.9                    | 1,155,059    | 1,249,381    | 8.2                    |
| May            | 302,565      | 302,462      |                        | 1,457,624    | 1,551,843    | 6.5                    |
| Jun            | 293,040      | 291,669      | -0.5                   | 1,750,664    | 1,843,512    | 5.3                    |
| Jul            | 293,823      | 288,533      | -1.8                   | 2,044,487    | 2,132,045    | 4.3                    |
| Aug            | 288,787      | 295,023      | 2.2                    | 2,333,274    | 2,427,068    | 4.0                    |
| Sep            | 287,912      | 289,042      | 0.4                    | 2,621,186    | 2,716,110    | 3.6                    |
| Oct            | 297,437      | 299,357      | 0.6                    | 2,918,623    | 3,015,467    | 3.3                    |
| Nov            | 289,184      | 2>>,007      | 0.0                    | 3,207,807    | 2,012,107    |                        |
| Dec            | 314,242      |              |                        | 3,522,049    |              |                        |
| Mozzarella     |              |              |                        |              |              |                        |
| Jan            | 231,028      | 244,677      | 5.9                    | 231,028      | 244,677      | 5.9                    |
| Feb            | 211,519      | 240,013      | 13.5                   | 442,547      | 484,690      | 9.5                    |
| Mar            | 237,475      | 262,896      | 10.7                   | 680,022      | 747,586      | 9.9                    |
| Apr            | 236,320      | 249,677      | 5.7                    | 916,342      | 997,263      | 8.8                    |
| May            | 246,188      | 244,528      | -0.7                   | 1,162,530    | 1,241,791    | 6.8                    |
| Jun            | 236,757      | 234,903      | -0.8                   | 1,399,287    | 1,476,694    | 5.5                    |
| Jul            | 236,511      | 227,758      | -3.7                   | 1,635,798    | 1,704,452    | 4.2                    |
| Aug            | 232,518      | 230,943      | -0.7                   | 1,868,316    | 1,935,395    | 3.6                    |
| Sep            | 225,454      | 224,988      | -0.2                   | 2,093,770    | 2,160,383    | 3.2                    |
| Oct            | 232,061      | 234,479      | 1.0                    | 2,325,831    | 2,394,862    | 3.0                    |
| Nov            | 230,315      | , , , ,      |                        | 2,556,146    | , ,          |                        |
| Dec            | 249,953      |              |                        | 2,806,099    |              |                        |
| Other Italian  |              |              |                        |              |              |                        |
| Jan            | 61,072       | 62,369       | 2.1                    | 61,072       | 62,369       | 2.1                    |
| Feb            | 53,973       | 59,488       | 10.2                   | 115,045      | 121,857      | 5.9                    |
| Mar            | 62,308       | 70,520       | 13.2                   | 177,353      | 192,377      | 8.5                    |
| Apr            | 61,364       | 59,741       | -2.6                   | 238,717      | 252,118      | 5.6                    |
| May            | 56,377       | 57,934       | 2.8                    | 295,094      | 310,052      | 5.1                    |
| Jun            | 56,283       | 56,766       | 0.9                    | 351,377      | 366,818      | 4.4                    |
| Jul            | 57,312       | 60,775       | 6.0                    | 408,689      | 427,593      | 4.6                    |
| Aug            | 56,269       | 64,080       | 13.9                   | 464,958      | 491,673      | 5.7                    |
| Sep            | 62,458       | 64,054       | 2.6                    | 527,416      | 555,727      | 5.4                    |
| Oct            | 65,376       | 64,878       | -0.8                   | 592,792      | 620,605      | 4.7                    |
| Nov            | 58,869       | 31,070       | 0.0                    | 651,661      | 220,003      | 1.,                    |
| Dec            | 64,289       |              |                        | 715,950      |              |                        |

See footnote(s) at end of table.

| Product          |              | By Month     |                        | Cumulative   |                                       |                        |  |
|------------------|--------------|--------------|------------------------|--------------|---------------------------------------|------------------------|--|
| and Month        | 2003         | 2004         | Change<br>From<br>2003 | 2003         | 2004                                  | Change<br>From<br>2003 |  |
|                  | 1,000 Pounds | 1,000 Pounds | Percent                | 1,000 Pounds | 1,000 Pounds                          | Percent                |  |
| Butter           |              |              |                        |              |                                       |                        |  |
| Jan              | 141,912      | 131,859      | -7.1                   | 141,912      | 131,859                               | -7.1                   |  |
| Feb              | 128,086      | 105,788      | -17.4                  | 269,998      | 237,647                               | -12.0                  |  |
| Mar              | 126,400      | 96,741       | -23.5                  | 396,398      | 334,388                               | -15.0                  |  |
| Apr              | 122,844      | 96,521       | -21.4                  | 519,242      | 430,909                               | -17.0                  |  |
| May              | 114,895      | 106,597      | -7.2                   | 634,137      | 537,506                               | -15.2                  |  |
| Jun              | 84,169       | 96,975       | 15.2                   | 718,306      | 634,481                               | -11.′                  |  |
| Jul              | 80,050       | 91,229       | 14.0                   | 798,356      | 725,710                               | -9.                    |  |
| Aug              | 70,916       | 88,618       | 25.0                   | 869,272      | 814,328                               | -6.3                   |  |
| Sep              | 73,267       | 92,128       | 25.7                   | 942,539      | 906,456                               | -3.8                   |  |
| Oct              | 96,784       | 102,968      | 6.4                    | 1,039,323    | 1,009,424                             | -2.9                   |  |
| Nov              | 88,436       |              |                        | 1,127,759    |                                       |                        |  |
| Dec              | 114,599      |              |                        | 1,242,358    |                                       |                        |  |
| Nonfat Dry Milk, |              |              |                        |              |                                       |                        |  |
| Human            |              |              |                        |              |                                       |                        |  |
| Jan              | 141,299      | 120,490      | -14.7                  | 141,299      | 120,490                               | -14.                   |  |
| Feb              | 137,213      | 115,772      | -15.6                  | 278,512      | 236,262                               | -15.                   |  |
| Mar              | 155,430      | 118,018      | -24.1                  | 433,942      | 354,280                               | -18.                   |  |
| Apr              | 159,997      | 134,057      | -16.2                  | 593,939      | 488,337                               | -17.                   |  |
| May              | 163,883      | 151,108      | -7.8                   | 757,822      | 639,445                               | -15.                   |  |
| Jun              | 139,992      | 143,830      | 2.7                    | 897,814      | 783,275                               | -12.                   |  |
| Jul              | 127,915      | 134,036      | 4.8                    | 1,025,729    | 917,311                               | -10.                   |  |
| Aug              | 107,060      | 113,754      | 6.3                    | 1,132,789    | 1,031,065                             | -9.                    |  |
| Sep              | 96,774       | 93,936       | -2.9                   | 1,229,563    | 1,125,001                             | -8.                    |  |
| Oct              | 106,887      | 94,588       | -11.5                  | 1,336,450    | 1,219,589                             | -8.                    |  |
| Nov              | 110,865      |              |                        | 1,447,315    |                                       |                        |  |
| Dec              | 141,726      |              |                        | 1,589,041    |                                       |                        |  |
| Total Dry Whey 2 |              |              |                        |              |                                       |                        |  |
| Jan              | 95,268       | 87,073       | -8.6                   | 95,268       | 87,073                                | -8.                    |  |
| Feb              | 86,466       | 83,904       | -3.0                   | 181,734      | 170,977                               | -5.                    |  |
| Mar              | 98,511       | 93,745       | -4.8                   | 280,245      | 264,722                               | -5                     |  |
| Apr              | 92,801       | 91,978       | -0.9                   | 373,046      | 356,700                               | -4.                    |  |
| May              | 97,256       | 90,491       | -7.0                   | 470,302      | 447,191                               | -4.                    |  |
| Jun              | 92,410       | 86,879       | -6.0                   | 562,712      | 534,070                               | -5.                    |  |
| Jul              | 93,709       | 83,851       | -10.5                  | 656,421      | 617,921                               | -5.                    |  |
| Aug              | 87,643       | 86,919       | -0.8                   | 744,064      | 704,840                               | -5.                    |  |
| Sep              | 84,812       | 80,057       | -5.6                   | 828,876      | 784,897                               | -5.                    |  |
| Oct              | 86,176       | 80,344       | -6.8                   | 915,052      | 865,241                               | -5.                    |  |
| Nov              | 82,343       | ŕ            |                        | 997,395      | , , , , , , , , , , , , , , , , , , , |                        |  |
| Dec              | 88,948       |              |                        | 1,086,343    |                                       |                        |  |

See footnote(s) at end of table.

|                          |               | By Month      | 3-2004 (conti          | nucu)         | Cumulative    |                        |  |
|--------------------------|---------------|---------------|------------------------|---------------|---------------|------------------------|--|
| Product                  |               | By Month      |                        |               |               |                        |  |
| and<br>Month             | 2003          | 2004          | Change<br>From<br>2003 | 2003          | 2004          | Change<br>From<br>2003 |  |
|                          | 1,000 Pounds  | 1,000 Pounds  | Percent                | 1,000 Pounds  | 1,000 Pounds  | Percent                |  |
| Cream Cottage            |               |               |                        |               |               |                        |  |
| Cheese                   |               |               |                        |               |               |                        |  |
| Jan                      | 32,071        | 31,897        | -0.5                   | 32,071        | 31,897        | -0.5                   |  |
| Feb                      | 29,246        | 30,642        | 4.8                    | 61,317        | 62,539        | 2.0                    |  |
| Mar                      | 31,570        | 34,940        | 10.7                   | 92,887        | 97,479        | 4.9                    |  |
| Apr                      | 33,847        | 31,360        | -7.3                   | 126,734       | 128,839       | 1.7                    |  |
| May                      | 32,722        | 30,688        | -6.2                   | 159,456       | 159,527       |                        |  |
| Jun                      | 33,694        | 31,682        | -6.0                   | 193,150       | 191,209       | -1.0                   |  |
| Jul                      | 34,767        | 32,708        | -5.9                   | 227,917       | 223,917       | -1.8                   |  |
| Aug                      | 34,175        | 33,308        | -2.5                   | 262,092       | 257,225       | -1.9                   |  |
| Sep                      | 33,043        | 32,348        | -2.1                   | 295,135       | 289,573       | -1.9                   |  |
| Oct                      | 32,276        | 30,465        | -5.6                   | 327,411       | 320,038       | -2.3                   |  |
| Nov                      | 28,723        | ,             |                        | 356,134       | ,             |                        |  |
| Dec                      | 29,042        |               |                        | 385,176       |               |                        |  |
| Lowfat Cottage<br>Cheese |               |               |                        |               |               |                        |  |
| Jan                      | 31,263        | 31,839        | 1.8                    | 31,263        | 31,839        | 1.8                    |  |
| Feb                      | 29,543        | 30,591        | 3.5                    | 60,806        | 62,430        | 2.7                    |  |
| Mar                      | 32,003        | 35,649        | 11.4                   | 92,809        | 98,079        | 5.7                    |  |
| Apr                      | 32,910        | 32,172        | -2.2                   | 125,719       | 130,251       | 3.6                    |  |
| May                      | 32,039        | 34,300        | 7.1                    | 157,758       | 164,551       | 4.3                    |  |
| Jun                      | 30,301        | 34,139        | 12.7                   | 188,059       | 198,690       | 5.7                    |  |
| Jul                      | 32,910        | 32,558        | -1.1                   | 220,969       | 231,248       | 4.7                    |  |
| Aug                      | 33,182        | 33,948        | 2.3                    | 254,151       | 265,196       | 4.3                    |  |
| Sep                      | 33,974        | 33,765        | -0.6                   | 288,125       | 298,961       | 3.8                    |  |
| Oct                      | 33,398        | 29,676        | -11.1                  | 321,523       | 328,637       | 2.2                    |  |
| Nov                      | 29,728        | 27,070        | -11.1                  | 351,251       | 320,037       | 2.2                    |  |
| Dec                      | 28,782        |               |                        | 380,033       |               |                        |  |
|                          | 1,000 Gallons | 1,000 Gallons | Percent                | 1,000 Gallons | 1,000 Gallons | Percent                |  |
| Ice Cream, Hard          |               |               |                        |               |               |                        |  |
| Jan                      | 69,795        | 59,132        | -15.3                  | 69,795        | 59,132        | -15.3                  |  |
| Feb                      | 70,821        | 65,823        | -7.1                   | 140,616       | 124,955       | -11.1                  |  |
| Mar                      | 75,716        | 78,711        | 4.0                    | 216,332       | 203,666       | -5.9                   |  |
| Apr                      | 84,367        | 77,391        | -8.3                   | 300,699       | 281,057       | -6.5                   |  |
| May                      | 80,900        | 75,073        | -7.2                   | 381,599       | 356,130       | -6.7                   |  |
| Jun                      | 84,698        | 85,760        | 1.3                    | 466,297       | 441,890       | -5.2                   |  |
| Jul                      | 84,507        | 78,759        | -6.8                   | 550,804       | 520,649       | -5.5                   |  |
| Aug                      | 77,382        | 73,422        | -5.1                   | 628,186       | 594,071       | -5.4                   |  |
| Sep                      | 73,398        | 70,675        | -3.7                   | 701,584       | 664,746       | -5.3                   |  |
| Oct                      | 69,761        | 68,465        | -1.9                   | 771,345       | 733,211       | -3.3<br>-4.9           |  |
| Nov                      | 59,530        | 00,703        | -1.7                   | 830,875       | 133,211       | -4.7                   |  |
| Dec                      | 56,091        |               |                        | 886,966       |               |                        |  |
| Dec                      | 30,091        |               |                        | 000,700       |               |                        |  |

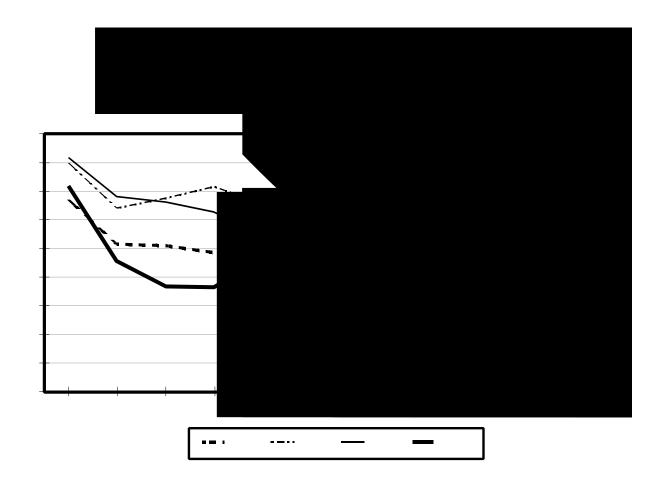
See footnote(s) at end of table.

| Duadriat                |               | By Month      |                        | Cumulative    |               |                        |  |
|-------------------------|---------------|---------------|------------------------|---------------|---------------|------------------------|--|
| Product<br>and<br>Month | 2003          | 2004          | Change<br>From<br>2003 | 2003          | 2004          | Change<br>From<br>2003 |  |
|                         | 1,000 Gallons | 1,000 Gallons | Percent                | 1,000 Gallons | 1,000 Gallons | Percent                |  |
| Ice Cream, Lowfat       |               |               |                        |               |               |                        |  |
| Jan                     | 23,544        | 25,947        | 10.2                   | 23,544        | 25,947        | 10.2                   |  |
| Feb                     | 24,272        | 26,832        | 10.5                   | 47,816        | 52,779        | 10.4                   |  |
| Mar                     | 29,618        | 36,689        | 23.9                   | 77,434        | 89,468        | 15.:                   |  |
| Apr                     | 32,249        | 38,960        | 20.8                   | 109,683       | 128,428       | 17.                    |  |
| May                     | 34,534        | 38,859        | 12.5                   | 144,217       | 167,287       | 16.                    |  |
| Jun                     | 36,902        | 43,613        | 18.2                   | 181,119       | 210,900       | 16.4                   |  |
| Jul                     | 38,783        | 42,117        | 8.6                    | 219,902       | 253,017       | 15.                    |  |
| Aug                     | 33,504        | 38,783        | 15.8                   | 253,406       | 291,800       | 15.2                   |  |
| Sep                     | 28,364        | 33,621        | 18.5                   | 281,770       | 325,421       | 15.:                   |  |
| Oct                     | 27,413        | 30,233        | 10.3                   | 309,183       | 355,654       | 15.0                   |  |
| Nov                     | 21,285        |               |                        | 330,468       |               |                        |  |
| Dec                     | 22,466        |               |                        | 352,934       |               |                        |  |
| Ice Cream, NF, Hard     |               |               |                        |               |               |                        |  |
| Jan                     | 1,440         | 1,430         | -0.7                   | 1,440         | 1,430         | -0.′                   |  |
| Feb                     | 1,382         | 1,482         | 7.2                    | 2,822         | 2,912         | 3                      |  |
| Mar                     | 1,593         | 1,693         | 6.3                    | 4,415         | 4,605         | 4.3                    |  |
| Apr                     | 1,830         | 1,972         | 7.8                    | 6,245         | 6,577         | 5.                     |  |
| May                     | 1,839         | 1,795         | -2.4                   | 8,084         | 8,372         | 3.                     |  |
| Jun                     | 1,865         | 1,928         | 3.4                    | 9,949         | 10,300        | 3.                     |  |
| Jul                     | 1,858         | 1,792         | -3.6                   | 11,807        | 12,092        | 2.                     |  |
| Aug                     | 1,478         | 1,645         | 11.3                   | 13,285        | 13,737        | 3.                     |  |
| Sep                     | 1,564         | 1,505         | -3.8                   | 14,849        | 15,242        | 2.                     |  |
| Oct                     | 1,681         | 1,662         | -1.1                   | 16,530        | 16,904        | 2.                     |  |
| Nov                     | 1,344         |               |                        | 17,874        |               |                        |  |
| Dec                     | 1,097         |               |                        | 18,971        |               |                        |  |
| Sherbet, Hard           |               |               |                        |               |               |                        |  |
| Jan                     | 3,986         | 3,766         | -5.5                   | 3,986         | 3,766         | -5.:                   |  |
| Feb                     | 4,311         | 3,973         | -7.8                   | 8,297         | 7,739         | -6.                    |  |
| Mar                     | 4,683         | 5,609         | 19.8                   | 12,980        | 13,348        | 2.3                    |  |
| Apr                     | 5,011         | 5,171         | 3.2                    | 17,991        | 18,519        | 2.                     |  |
| May                     | 5,058         | 4,944         | -2.3                   | 23,049        | 23,463        | 1.                     |  |
| Jun                     | 5,582         | 5,805         | 4.0                    | 28,631        | 29,268        | 2.                     |  |
| Jul                     | 5,053         | 4,693         | -7.1                   | 33,684        | 33,961        | 0.3                    |  |
| Aug                     | 4,552         | 4,632         | 1.8                    | 38,236        | 38,593        | 0.                     |  |
| Sep                     | 4,255         | 4,235         | -0.5                   | 42,491        | 42,828        | 0.                     |  |
| Oct                     | 3,697         | 3,584         | -3.1                   | 46,188        | 46,412        | 0.                     |  |
| Nov                     | 3,169         |               |                        | 49,357        |               |                        |  |
| Dec                     | 3,209         |               |                        | 52,566        |               |                        |  |

See footnote(s) at end of table.

| Product       |               | By Month      |                        | Cumulative    |               |                        |  |
|---------------|---------------|---------------|------------------------|---------------|---------------|------------------------|--|
| and<br>Month  | 2003          | 2004          | Change<br>From<br>2003 | 2003          | 2004          | Change<br>From<br>2003 |  |
|               | 1,000 Gallons | 1,000 Gallons | Percent                | 1,000 Gallons | 1,000 Gallons | Percent                |  |
| Frozen Yogurt |               |               |                        |               |               |                        |  |
| Jan           | 5,271         | 4,403         | -16.5                  | 5,271         | 4,403         | -16.5                  |  |
| Feb           | 5,731         | 4,973         | -13.2                  | 11,002        | 9,376         | -14.8                  |  |
| Mar           | 5,803         | 6,246         | 7.6                    | 16,805        | 15,622        | -7.0                   |  |
| Apr           | 7,025         | 6,016         | -14.4                  | 23,830        | 21,638        | -9.2                   |  |
| May           | 6,558         | 6,282         | -4.2                   | 30,388        | 27,920        | -8.1                   |  |
| Jun           | 6,211         | 6,419         | 3.3                    | 36,599        | 34,339        | -6.2                   |  |
| Jul           | 6,057         | 5,811         | -4.1                   | 42,656        | 40,150        | -5.9                   |  |
| Aug           | 5,953         | 6,023         | 1.2                    | 48,609        | 46,173        | -5.0                   |  |
| Sep           | 5,818         | 5,416         | -6.9                   | 54,427        | 51,589        | -5.2                   |  |
| Oct           | 5,282         | 4,823         | -8.7                   | 59,709        | 56,412        | -5.5                   |  |
| Nov           | 4,399         |               |                        | 64,108        |               |                        |  |
| Dec           | 3,916         |               |                        | 68,024        |               |                        |  |

September 2004 data revised.
 Excludes all modified dry whey products.



### Total Cheese, Excluding Cottage Cheese: Production by State and United States, October 2003-2004

|                      | Oat          | Com 1                 | Oct          | Change      | From        |
|----------------------|--------------|-----------------------|--------------|-------------|-------------|
| State                | Oct<br>2003  | Sep <sup>1</sup> 2004 | Oct<br>2004  | Oct<br>2003 | Sep<br>2004 |
|                      | 1,000 Pounds | 1,000 Pounds          | 1,000 Pounds | Percent     | Percent     |
| CA                   | 155,120      | 160,246               | 165,029      | 6.4         | 3.0         |
| IL                   | 8,382        | 7,215                 | 7,986        | -4.7        | 10.7        |
| IA                   | 12,888       | 12,520                | 12,745       | -1.1        | 1.8         |
| MA                   | 75           | 74                    | 73           | -2.7        | -1.4        |
| MN                   | 47,287       | 48,134                | 51,006       | 7.9         | 6.0         |
| MO                   | 8,919        | 10,353                | 10,034       | 12.5        | -3.1        |
| NY                   | 66,006       | 56,197                | 63,125       | -4.4        | 12.3        |
| ОН                   | 14,936       | 15,137                | 15,851       | 6.1         | 4.7         |
| PA                   | 30,309       | 28,873                | 29,548       | -2.5        | 2.3         |
| SD                   | 12,918       | 13,062                | 13,663       | 5.8         | 4.6         |
| UT                   | 6,609        | 5,036                 | 5,226        | -20.9       | 3.8         |
| WI                   | 201,435      | 191,748               | 200,121      | -0.7        | 4.4         |
| Oth Sts <sup>2</sup> | 175,132      | 167,480               | 171,836      | -1.9        | 2.6         |
| US                   | 740,016      | 716,075               | 746,243      | 0.8         | 4.2         |
| N Atlantic           | 112,854      | 100,676               | 107,281      | -4.9        | 6.6         |
| S Atlantic           | 3,174        | 3,302                 | 3,274        | 3.2         | -0.8        |
| E N Central          | 235,469      | 223,746               | 233,309      | -0.9        | 4.3         |
| W N Central          | 84,306       | 86,920                | 90,975       | 7.9         | 4.7         |
| S Central            | 7,095        | 7,618                 | 7,182        | 1.2         | -5.7        |
| West                 | 297,118      | 293,813               | 304,222      | 2.4         | 3.5         |

<sup>1</sup> Revised

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

American Cheese: Production by State and United States, October 2003-2004

|                      | 0-4          | C 1                   | 0-4          | Change      | Change From |  |  |
|----------------------|--------------|-----------------------|--------------|-------------|-------------|--|--|
| State                | Oct<br>2003  | Sep <sup>1</sup> 2004 | Oct<br>2004  | Oct<br>2003 | Sep<br>2004 |  |  |
|                      | 1,000 Pounds | 1,000 Pounds          | 1,000 Pounds | Percent     | Percent     |  |  |
| CA                   | 65,195       | 66,172                | 70,308       | 7.8         | 6.3         |  |  |
| ID                   | 43,021       | 45,332                | 46,219       | 7.4         | 2.0         |  |  |
| IA                   | 9,935        | 9,975                 | 10,283       | 3.5         | 3.1         |  |  |
| MN                   | 45,072       | 45,816                | 48,296       | 7.2         | 5.4         |  |  |
| NY                   | 5,015        | 4,682                 | 5,610        | 11.9        | 19.8        |  |  |
| ОН                   | 2,625        | 2,203                 | 2,412        | -8.1        | 9.5         |  |  |
| OR                   | 8,859        | 9,329                 | 9,701        | 9.5         | 4.0         |  |  |
| SD                   | 7,130        | 6,504                 | 6,755        | -5.3        | 3.9         |  |  |
| WI                   | 70,820       | 65,800                | 71,800       | 1.4         | 9.1         |  |  |
| Oth Sts <sup>2</sup> | 47,395       | 39,415                | 39,823       | -16.0       | 1.0         |  |  |
| US                   | 305,067      | 295,228               | 311,207      | 2.0         | 5.4         |  |  |
| Atlantic             | 11,559       | 10,105                | 11,371       | -1.6        | 12.5        |  |  |
| E N Central          | 74,449       | 68,954                | 75,207       | 1.0         | 9.1         |  |  |
| W N Central          | 62,595       | 62,671                | 65,698       | 5.0         | 4.8         |  |  |
| S Central            | 3,911        | 4,741                 | 3,943        | 0.8         | -16.8       |  |  |
| West                 | 152,553      | 148,757               | 154,988      | 1.6         | 4.2         |  |  |

<sup>&</sup>lt;sup>1</sup> Revised.

Cheddar Cheese: Production by State and United States, October 2003-2004

|                      | 0-4          | g 1                      | 0-4          | Change      | From        |
|----------------------|--------------|--------------------------|--------------|-------------|-------------|
| State                | Oct<br>2003  | Sep <sup>1</sup><br>2004 | Oct<br>2004  | Oct<br>2003 | Sep<br>2004 |
|                      | 1,000 Pounds | 1,000 Pounds             | 1,000 Pounds | Percent     | Percent     |
| CA                   | 40,293       | 41,814                   | 43,912       | 9.0         | 5.0         |
| ID                   | 20,744       | 19,847                   | 20,043       | -3.4        | 1.0         |
| MN                   | 40,122       | 41,203                   | 44,203       | 10.2        | 7.3         |
| NY                   | 4,879        | 4,545                    | 5,468        | 12.1        | 20.3        |
| SD                   | 2,286        | 5,058                    | 4,381        | 91.6        | -13.4       |
| WI                   | 54,399       | 50,200                   | 53,700       | -1.3        | 7.0         |
| Oth Sts <sup>2</sup> | 58,155       | 51,250                   | 50,944       | -12.4       | -0.6        |
| US                   | 220,878      | 213,917                  | 222,651      | 0.8         | 4.1         |
| Atlantic             | 10,930       | 9,287                    | 10,927       |             | 17.7        |
| E N Cen              | 56,705       | 52,051                   | 55,763       | -1.7        | 7.1         |
| W N Cen              | 49,431       | 53,636                   | 56,088       | 13.5        | 4.6         |
| S Cen                | 3,910        | 4,740                    | 3,942        | 0.8         | -16.8       |
| West                 | 99,902       | 94,203                   | 95,931       | -4.0        | 1.8         |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

Mozzarella Cheese: Production by State and United States, October 2003-2004

| State                 | Oct              | Sep <sup>1</sup> | Oct          | Change From |             |  |
|-----------------------|------------------|------------------|--------------|-------------|-------------|--|
|                       | 2003 Sep<br>2004 |                  | 2004         | Oct<br>2003 | Sep<br>2004 |  |
|                       | 1,000 Pounds     | 1,000 Pounds     | 1,000 Pounds | Percent     | Percent     |  |
| CA                    | 68,837           | 70,750           | 71,976       | 4.6         | 1.7         |  |
| NY                    | 17,371           | 11,652           | 14,102       | -18.8       | 21.0        |  |
| PA                    | 13,562           | 12,600           | 14,531       | 7.1         | 15.3        |  |
| WI                    | 66,633           | 66,400           | 66,500       | -0.2        | 0.2         |  |
| Oth Sts <sup>2</sup>  | 65,658           | 63,586           | 67,370       | 2.6         | 6.0         |  |
| US                    | 232,061          | 224,988          | 234,479      | 1.0         | 4.2         |  |
| Atlantic <sup>3</sup> | 38,379           | 31,759           | 35,832       | -6.6        | 12.8        |  |
| E N Central           | 76,330           | 75,379           | 75,065       | -1.7        | -0.4        |  |
| West                  | 110,087          | 110,314          | 114,499      | 4.0         | 3.8         |  |

<sup>&</sup>lt;sup>1</sup> Revised.

Butter: Production by State and United States, October 2003-2004

| State                   | Oat          | Sep <sup>1</sup> | Oct          | Change From |             |  |
|-------------------------|--------------|------------------|--------------|-------------|-------------|--|
|                         | Oct<br>2003  | 2004 2004        |              | Oct<br>2003 | Sep<br>2004 |  |
|                         | 1,000 Pounds | 1,000 Pounds     | 1,000 Pounds | Percent     | Percent     |  |
| CA                      | 30,483       | 34,034           | 36,162       | 18.6        | 6.3         |  |
| NY                      | 2,074        | 1,153            | 1,377        | -33.6       | 19.4        |  |
| PA                      | 4,292        | 2,237            | 4,679        | 9.0         | 109.2       |  |
| WI                      | 23,297       | 26,506           | 29,600       | 27.1        | 11.7        |  |
| Oth Sts <sup>2</sup>    | 36,638       | 28,198           | 31,150       | -15.0       | 10.5        |  |
| US                      | 96,784       | 92,128           | 102,968      | 6.4         | 11.8        |  |
| N Atlantic <sup>3</sup> | 9,845        | 6,023            | 7,646        | -22.3       | 26.9        |  |
| E N Central             | 26,896       | 27,893           | 30,917       | 15.0        | 10.8        |  |
| W N Central             | 6,495        | 5,515            | 6,001        | -7.6        | 8.8         |  |
| West                    | 42,933       | 45,491           | 47,910       | 11.6        | 5.3         |  |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

<sup>&</sup>lt;sup>3</sup> Region totals may not add to U.S. when compiled regions could not be disclosed.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

<sup>&</sup>lt;sup>3</sup> Region totals may not add to U.S. when compiled regions could not be disclosed.

# Nonfat Dry Milk, Human: Production by State and United States, October 2003-2004

| State                | 0-4                       | g 1          | 0-4          | Change From |             |  |
|----------------------|---------------------------|--------------|--------------|-------------|-------------|--|
|                      | Oct Sep <sup>1</sup> 2004 |              | Oct<br>2004  | Oct<br>2003 | Sep<br>2004 |  |
|                      | 1,000 Pounds              | 1,000 Pounds | 1,000 Pounds | Percent     | Percent     |  |
| CA                   | 57,228                    | 59,929       | 65,116       | 13.8        | 8.7         |  |
| Oth Sts <sup>2</sup> | 49,659                    | 34,007       | 29,472       | -40.7       | -13.3       |  |
| US                   | 106,887                   | 93,936       | 94,588       | -11.5       | 0.7         |  |
| Atlantic             | 6,057                     | 5,413        | 4,015        | -33.7       | -25.8       |  |
| E N Central          | 3,818                     | 1,280        | 971          | -74.6       | -24.1       |  |
| W N Central          | 3,609                     | 2,227        | 2,703        | -25.1       | 21.4        |  |
| S Central            | 2,305                     | 2,630        | 2,171        | -5.8        | -17.5       |  |
| West                 | 91,098                    | 82,386       | 84,728       | -7.0        | 2.8         |  |

<sup>&</sup>lt;sup>1</sup> Revised.

# Dry Whey, Human: Production by State and United States, October 2003-2004

| State                | 0-4                       | g 1          | 0-4          | Change From |             |  |
|----------------------|---------------------------|--------------|--------------|-------------|-------------|--|
|                      | Oct Sep <sup>1</sup> 2004 |              | Oct<br>2004  | Oct<br>2003 | Sep<br>2004 |  |
|                      | 1,000 Pounds              | 1,000 Pounds | 1,000 Pounds | Percent     | Percent     |  |
| CA                   | 10,709                    | 10,491       | 9,219        | -13.9       | -12.1       |  |
| MN                   | 7,505                     | 4,404        | 4,113        | -45.2       | -6.6        |  |
| NY                   | 10,031                    | 8,736        | 9,092        | -9.4        | 4.1         |  |
| PA                   | 6,696                     | 6,114        | 6,233        | -6.9        | 1.9         |  |
| UT                   | 2,063                     | 1,572        | 2,071        | 0.4         | 31.7        |  |
| WI                   | 25,041                    | 23,760       | 24,600       | -1.8        | 3.5         |  |
| Oth Sts <sup>2</sup> | 18,840                    | 18,735       | 19,307       | 2.5         | 3.1         |  |
| US                   | 80,885                    | 73,812       | 74,635       | -7.7        | 1.1         |  |
| Atlantic             | 16,727                    | 14,850       | 15,325       | -8.4        | 3.2         |  |
| Central              | 40,503                    | 35,602       | 36,234       | -10.5       | 1.8         |  |
| West                 | 23,655                    | 23,360       | 23,076       | -2.4        | -1.2        |  |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

Ice Cream, Hard: Production by State and United States, October 2003-2004

|                      | ,             | ,                        | ,             | Change From |             |  |
|----------------------|---------------|--------------------------|---------------|-------------|-------------|--|
| State                | Oct<br>2003   | Sep <sup>1</sup><br>2004 | Oct<br>2004   | Oct 2003    | Sep<br>2004 |  |
|                      | 1,000 Gallons | 1,000 Gallons            | 1,000 Gallons | Percent     | Percent     |  |
| CA                   | 9,276         | 10,915                   | 8,921         | -3.8        | -18.3       |  |
| FL                   | 1,997         | 1,600                    | 1,800         | -9.9        | 12.5        |  |
| IL                   | 2,595         | 2,895                    | 2,764         | 6.5         | -4.5        |  |
| IN                   | 6,775         | 8,205                    | 7,257         | 7.1         | -11.6       |  |
| MD                   | 1,462         | 1,599                    | 1,462         |             | -8.6        |  |
| MA                   | 6,350         | 4,383                    | 5,590         | -12.0       | 27.5        |  |
| MI                   | 505           | 1,400                    | 1,400         | 177.2       |             |  |
| MN                   | 2,854         | 3,707                    | 3,212         | 12.5        | -13.4       |  |
| MO                   | 1,683         | 1,443                    | 2,077         | 23.4        | 43.9        |  |
| NY                   | 2,463         | 2,641                    | 2,470         | 0.3         | -6.5        |  |
| NC                   | 1,170         | 1,073                    | 1,042         | -10.9       | -2.9        |  |
| OH                   | 2,631         | 2,050                    | 1,791         | -31.9       | -12.6       |  |
| OR                   | 1,083         | 1,124                    | 990           | -8.6        | -11.9       |  |
| PA                   | 3,734         | 3,514                    | 3,732         | -0.1        | 6.2         |  |
| TN                   | 1,291         | 1,256                    | 1,224         | -5.2        | -2.5        |  |
| TX                   | 3,900         | 3,564                    | 3,060         | -21.5       | -14.1       |  |
| UT                   | 1,691         | 1,822                    | 1,713         | 1.3         | -6.0        |  |
| Oth Sts <sup>2</sup> | 18,301        | 17,484                   | 17,960        | -1.9        | 2.7         |  |
| US                   | 69,761        | 70,675                   | 68,465        | -1.9        | -3.1        |  |
| N Atlantic           | 14,756        | 12,762                   | 14,446        | -2.1        | 13.2        |  |
| S Atlantic           | 5,835         | 5,606                    | 5,403         | -7.4        | -3.6        |  |
| E N Central          | 13,362        | 15,248                   | 13,889        | 3.9         | -8.9        |  |
| W N Central          | 11,282        | 11,106                   | 12,043        | 6.7         | 8.4         |  |
| S Central            | 8,737         | 8,524                    | 7,849         | -10.2       | -7.9        |  |
| West                 | 15,789        | 17,429                   | 14,835        | -6.0        | -14.9       |  |

<sup>1</sup> Revised.

### Canned Milk and Dry Milk Products: Manufacturers' Shipments, Stocks, and Selling Prices, October, 2003-2004

|                        | O-t San                                         |              | 0-4          | Change From |         |  |
|------------------------|-------------------------------------------------|--------------|--------------|-------------|---------|--|
| Product                | Oct Sep<br>2003 2004 1                          | Oct<br>2004  | Oct<br>2003  | Sep<br>2004 |         |  |
|                        | Manufacturers' Shipments <sup>2</sup>           |              |              |             |         |  |
|                        | 1,000 Pounds                                    | 1,000 Pounds | 1,000 Pounds | Percent     | Percent |  |
| Nonfat Dry Milk, Human | 97,453                                          | 106,117      | 94,968       | -2.5        | -10.5   |  |
|                        | Manufacturers' Stocks End-of-Month <sup>3</sup> |              |              |             |         |  |
|                        | 1,000 Pounds                                    | 1,000 Pounds | 1,000 Pounds | Percent     | Percent |  |
| Canned Evaporated and  |                                                 |              |              |             |         |  |
| Condensed Whole Milk   | 58,677                                          | 75,777       | 51,917       | -11.5       | -31.5   |  |
| Nonfat Dry Milk, Human | 69,962                                          | 127,223      | 115,440      | 65.0        | -9.3    |  |
| Dry Buttermilk, Total  | 2,159                                           | 6,335        | 7,092        | 228.5       | 11.9    |  |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> States not shown when fewer than 3 plants reported or individual plant operations could be disclosed. Percent change shown only when comparable States are included in the calculation.

<sup>&</sup>lt;sup>2</sup> For dry products, shipments of bulk goods only.

<sup>&</sup>lt;sup>3</sup> Stocks held by manufacturers at all points and in transit.

**Procedures and Reliability:** Estimates included in this report are based on data provided each month by manufacturers of these products. In 32 States, the State Departments of Agriculture assist in collection of data, which eliminates duplicate reporting and reduces respondent burden. Data are collected by mail, personal and telephone interviews following the close of each month. There were 1,126 manufacturers that made one or more products in 2003. Each month, reports are generally received from all dairy plants in States with small numbers of plants. In States with large numbers of plants, survey procedures are designed to obtain monthly reports from all large plants and from a sample of small plants. Monthly estimates are based upon returns from about 70 percent of the plants which account for 70 to 90 percent of the total production of major dairy products.

**Revision Policy:** Monthly estimates are subject to revision the month following the preliminary estimates. Annual estimates are published in the **"Dairy Products"** report published each April which includes any revisions made to current and previous year. An attempt is made to get information from all plants for preparing these estimates

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